

# INDEE THAILAND, 2018

BANGKOK, THAILAND, 1-4 FEBRUARY

## EEPC India invites participation Enjoy big discounts!

### About Thailand

Over the last four decades, Thailand has made remarkable progress in social and economic development, moving from a low-income country to an upper-income country in less than a generation. Trade is extremely important to Thailand's economy. The average applied tariff rate is 3.6 percent.

Thailand has laid out its long-term economic goals in its 20-Year National Strategy (2017-2036) for attaining developed country status through broad reforms. The reforms address economic stability, human capital, equal economic opportunities, environmental sustainability, competitiveness, and effective government bureaucracies.

### India-Thailand relations

India's excellent relations with Thailand are an important and integral component of India's strategic partnership with ASEAN. India's 'Act East' policy is complemented by Thailand's 'Look West' policy in bringing the two nations closer. Sustained high level bilateral exchanges and regular meetings of bilateral institutional mechanisms have provided a major fillip to India-Thailand relations and achieved progress in key areas of cooperation such as security, defence, commerce, science & technology and education.

### Bilateral trade relations

India is considered as Thailand's prominent trade partner in South Asia with 87.13 percent projected rise in bilateral trade from the current \$8.55 billion in 2016-17 to \$16 billion by 2021.

Major Thai export products include Electronics, Machinery, and Optical lenses and major imported products include machinery chemicals, electronics, medical products and food products.

### Bilateral engineering trade

Engineering items including machinery, vehicles, iron steel and electrical machinery comprise the top 10 tradable items between India and Thailand. Engineering exports alone amounting \$970.86 million constitute 30.98 percent of total Indian exports to Thailand during 2016-17. India also exports Non Ferrous Metals like Tin and Products, Ship and Boats, Defence items, Railway locomotives, Nickel and products, Lead and products to Thailand while Thailand's major engineering exports to India consists of Iron and Steel, Lead and products, Zinc and products, Nuclear Reactors, Boilers, etc.

In the ASEAN region, Thailand ranks as India's 4th largest trading partner after Singapore, Indonesia and Malaysia. The growing ties between the two countries have come at a time when the ASEAN Economic Community (AEC) is expected to bring greater integration among member countries be it in the form of physical connectivity, economic links, cultural and educational ties.

### 38th INDEE in Thailand

The 38th edition of EEPC India's trademark multi product overseas exhibition INDEE (Indian Engineering Exhibition) opens in Bangkok on 1 February 2018. It will be for the third time that EEPC India has taken the exposition to Thailand. The first INDEE

Thailand was held way back in 1981, the second following 30 years later, in 2011. The 38th edition of INDEE is scheduled to be held over 1-4 February 2018, in Bangkok.

This is a special INDEE which would be colocated with TIF (Thailand Industrial Fair). India would be the Partner Country and EEPC India is mobilising Indian participation at TIF through INDEE Thailand.

So all the exhibitors enjoy the twin benefit of partaking at INDEE & TIF through single gateway.

## About TIF (Thailand Industrial Fair)

The 16th edition of Thailand Industrial Fair 2018, will be an exposition of industrial machinery, machine tool, equipment, products and services for Thai and ASEAN manufacturing industry. More than 600,000 items of premium quality machines, equipment, machine tools with special promotion would be waiting for industrialists for their sourcing to enhance and strengthen their industrial and production ability. Thailand Industrial Fair 2018 is going to take place over February 1-4, 2018 at BITEC Exhibition Centre, Bangkok, Thailand.

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## Focus Products for INDEE and TIF (Thailand Industrial Fair)

### INDUSTRIAL SUPPLIES

- Iron, Steel And Its Products
- Cable Glands, Cable Accessories
- Forging & Casting Products, Auto Components
- Components & Parts For Industrial Application
- Conductors
- Electrical Insulation Materials, Electrical Cables
- Electrical Power Tools
- Electrical Wires, Lugs, Cable Rings
- Engine Dynamo Meters & Accessories
- Engineering Plastics & Moulded Parts
- Galvanized Wires, Stainless Steel Wire Mesh
- Hydraulic & Pneumatics Systems
- Hydraulic Press & Hydraulic Cylinder
- Industrial Springs, Spring Coils & Fasteners
- Latches, Locking Systems & Operating Elements
- Machined Components
- Measuring Instruments, Transducers, Meters,
- Mechanical And Electrical Testing Components
- Precision Turned Component
- Pumps And Industrial Valves
- Quality Control And Analytical Equipment
- Resin Transfer Moulding (RTM), Injection Moulding, Compression Moulding, Pultrusion
- Sheet Metal Components, Fittings & Flanges
- Steel Mills Equipment And Supplies
- Systems/Sub-Assemblies
- Air Compressors
- Air Pollution Control Technology
- Automation & Control Systems
- Bolts – Nuts & Bearings
- Control, Measurement & Testing Tools
- Coupling
- Showcasing all kinds of tools, instruments, compressors, pneumatic & hydraulic and electrical equipment for

manufacturing industry.

- Abrasive Tools & Products
- Accessories for Machine Tools
- Accessories, Assembling System

### LED TECHNOLOGY & LED LIGHTING PRODUCTS

- Showcasing the latest LED technology, LED lighting products, LED applications and LED components & accessories for all kinds of industries
- LED Lighting Products
- LED Applications
- LED Signage & Displays LED Components

### MACHINERY, EQUIPMENT & TECHNOLOGY

- CNC Machine
- Embroidery Machines
- Injection Molding Machine
- Industrial Robot
- Laser Cutting Machines & Systems
- Lathe / Milling Machine
- Machinery & Equipment
- Machine Tools

### INDUSTRIAL MACHINERY

- Showcasing the latest industrial machinery, equipment technology for manufacturing industry.
- CNC Machines
- Embroidery Machines
- Injection Molding Machines
- Industrial Robot
- Laser Cutting Machines & Systems
- Lathe / Milling Machines
- Manufacturing Machinery & Equipment
- Metal Working Machine
- Machine Tools
- Metal Cuttings
- Metal Forming

- Welding, Welding Equipment & Supplies
- Wood Working Machinery / Components

#### **DIGITAL INDUSTRY**

- Showcasing all kinds of Industrial Intelligent Technology, Software & System , E- commerce & Digital Marketing for Digital Industry.
- 3 D Printing Technology
- Computerized Maintenance Management Systems
- E-Commerce & Digital Marketing
- Energy Management Systems
- Industrial Intelligent Information Technology
- Industrial Robotic Services
- Industrial Supporting Software, Systems, Information Transmission Apparatus
- Plant Maintenance Management Software & Systems

#### **MACHINERIES & EQUIPMENTS FOR**

- Agriculture & Food Processing
- Chemicals & Petrochemicals Industry
- Construction & Building
- Heavy Engineering Industries
- Mining Industry
- Oil & Gas Industry
- Plywood Industry
- Pollution Control
- Conventional Energy
- Non Conventional Energy
- Rolling Mills, Plants
- Steel Mills, Plants
- Tea Processing
- Waste Management System
- Diesel Engines, Generators
- Electric Motors, Generators & Transformers
- Electric Power Machinery & Switchgear
- Electrical Transmission & Distribution Equipment
- Industrial and Domestic Batteries

#### **RENEWABLE ENERGY**

- Featuring renewable energy & environmental technology
- Biogas Digesters, Turbines, Blower, Gas Engines and Gas Cleaning Equipment
- Biomass Boilers, Engines, Turbines, Heat Exchangers, Generators
- Manufacturers of Power Business and Utilities, Wind and Hydropower

- Manufacturers of Solar Rooftop PV Cells, Batteries, and Electronic Meters
- Storage Tank and Solar Collector, Solar Heat, Solar Water Heater and Systems
- Waste Management Systems

#### **MATERIAL HANDLING & LOGISTICS**

- Featuring the latest material handling machinery, equipment as well as logistics services and solutions for manufacturing, transportation and logistics industry.
- Chains
- Commercial Vehicles
- Conveyor Belts & System
- Elevator & Lift
- Forklift Truck and Parts
- Hoist & Crane
- Industrial Cranes & Hoists
- Liquids & Solids Handling / Conveyors
- Loading Dock Equipment
- Machine for Shipping and Storage
- Material Handling Equipment
- Pallets
- Pallet Truck
- Racking and Shelving
- Storage Equipment
- Wheel
- LED Technology & LED Lighting Products
- LED Applications
- Architectural Lighting
- Automotive Lighting
- Commercial Lighting
- LED Lighting Products
- LED Bulbs
- Spotlight
- LED Tube
- LED Emerge, Lights
- LED Neon Lights
- LED Signage & Displays
- Production Display Signs
- LED Decorative Lighting
- LED Screens
- LED Components / Accessories
- Circuit Boards
- Control System

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### **Venue**

Bangkok International Trade Exhibition Centre (BITEC), Bangna, Bangkok, Thailand (Hall: 101)

### **Date**

1 – 4 February, 2018 (4 days, Thursday – Sunday) Daily, 10 a.m. – 7 p.m.

## Mode of payment

Full payment is to be made by:

- Demand draft favouring “EEPC INDIA” along with the duly filled out Application Form

### OR

- Pay through RTGS/NEFT in INR as per the following details:

Name of Bank : HDFC BANK LTD.  
Branch : CENTRAL PLAZA  
Address of Bank : 2/6, SARAT BOSE ROAD, KOLKATA – 700 020  
Account No. : 00142090000452  
Account Name : EEPC INDIA  
NEFT Code : HDFC0000014

You can also make payment online through the following Payment Gateways :

1. Atom;
2. Billdesk

## Participation Charges

### Early Bird discounted rate:

If confirmation along with payment comes on or before 10 January 2018: One side open (built-up booth), 9 sqm and above: Rs. 19000 per sqm.

Any participation after 10 January 2018 will be charged: Rs. 20,000 per sqm  
[10% extra for two sides open booth (subject to availability)]

- Price is inclusive of 5 nights hotel stay in Bangkok for 1 person per booth (31 January night to 4 February, 2018 night) along with daily transfers (Hotel – Exhibition Centre - Hotel) on the exhibition days.
- Price also includes printing of posters for the back wall.

## Booth display

Participation charges for a 9 sqm booth includes the following services:

- Floor covered with carpet
- Printed seamless walls with exhibitor’s posters as per EEPC India’s guidelines
- 1 Lockable Information Counter
- 1 Discussion Round Table
- 4 Discussion Chairs
- 2 Fluorescent lamps
- 1 Spot Light (India Branding)
- 1 Electrical Socket
- 1 Trash Bin

## Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

## Benefit to member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

Further, to encourage participants, the Ministry of Commerce, Government of India has announced a special support towards reimbursement of air fare (economy class)

with a ceiling of Rs 30,000 per person per company subject to eligibility as per the MDA Guidelines e.g.,

1. The participating company should be a member of EEPC India for at least 12 months
2. The participating company’s FOB Value of Export Turnover of Engineering goods should not be more than Rs. 30 Crores in the last financial year (2016-17).
3. In case of NIL exports, the company should at least have a minimum of Rs 100,000 exports in any one of the last 3 years.

## Submission of application

### With EEPC India

Interested members are requested to fill in the online Application Form latest by 20 January 2018 at the following link

[https://app.eepcindia.org/ems/exhibitors/exhibitor\\_application\\_form/NzE](https://app.eepcindia.org/ems/exhibitors/exhibitor_application_form/NzE)

Please go through the “Mode of Payment” section of this Circular for payment details.

## Cancellation of participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 20 January 2018. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

# Contact details of EEPIC India Offices

## Head & Registered Office

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